

## **HRMD – Bills – Medical Desk**

**Minutes of the Pre- Bid meeting** - Tender for Doorstep delivery of medicines to Serving/Retired employees of NABARD and their eligible dependents residing in the Mumbai, Navi Mumbai, Thane and Panvel against credit slips issued by the Bank's Dispensaries and Supply of Drugs and Medicines to Bank's dispensaries in Mumbai.

**Tender No: GEM/2025/B/6669821**

The pre-bid meeting on the captioned e-tender was held on 22<sup>nd</sup> September 2025 at 11.00 AM. The meeting was conducted offline at Bank's premises and was attended by 05 bidders. Shri Amit Bhandari, GM, HRMD presided over the meeting. The list of participants is given in Annex.

2. At the outset, AGM welcomed the participants and briefly explained the various aspects of the tender process and Bank's Requirement. The participants were advised to go through the tender documents thoroughly before submitting the tender online and to comply with guidelines and terms and conditions mentioned therein. The bidders were also requested not wait till the last date for submitting the technical bids and price bids to avoid any last-minute glitches.
3. The major queries put forth by the prospective bidders and the clarification are tabulated below:

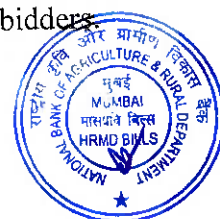
Sr. No.	Queries	Clarification
1.	The bidders enquired whether it is required for them to submit no conviction certificate in respect of all their pharmacies across Mumbai, Navi Mumbai, Thane and Panvel.	Bidders were advised to submit the No Conviction Certificate in respect of their major pharmacies and furnish an affidavit in respect of others.
2.	Why has the criteria of minimum no. of 10 branches been set?	Since the tender proposes home delivery of medicines, hence in order to improve the quality of service and reduction in time taken to deliver the medicines at different locations, this criteria has been kept.



3.	Clarity on 'similar works' done was sought by few applicants.	Please refer to Section III (d) of the tender.
4	Whether different discounts must be quoted for medicine delivery via credit slips to homes and supply to bank dispensary?	No, uniform discount on MRP has to be quoted.
5	Whether different discounts must be quoted for different dispensary location?	No, uniform discount for all dispensaries has to be quoted.
6	Whether API linkage is possible for sending credit slips from NABARD Dispensary application to vendor software application?	Yes, same may be implemented in due course.
7	Whether billing is done separately for serving and retired employees?	Yes.
8	What is the mode of payment for EMD?	Please refer to section IV (point no 1) for clarification.
9	Whether the tender value of Rs 7.2 cr is the annual contract value?	No. It is the estimated cost of procurement for 2 years.
10	If prescribed medicine is not available with the vendor, can a substitute medicine be delivered to patient?	The medicine should not be substituted without taking approval of Bank Medical Officer in case of supply through credit slip and the bank in case of supply through Indent.
11	Can unopened and non-expired medicines be returned back to supplier?	Yes, the employees/bank can exchange/ return the sealed and full strip medicines to supplier within 10 working days of delivery of the same to employee.

4. The above clarification are issued for the information of intending bidders. Minutes of the pre-bid meeting shall form part of the tender document/ agreement. All the terms and conditions and specification of the tender document and corrigendum issued, if any shall continue to remain the same. Hence, it shall be signed and submitted along with the tender by the bidders.

5. The meeting concluded with vote of thanks.



**List Of participants****Annex**

Name & Designation of NABARD Officials		
Sr. No.	Name	Designation
01	Shri Amit Bhandari	General Manager
02	Shri Bhanu Kumar Mishra	Deputy General Manager
03	Ms. Shivi Sharma	Assistant General Manager
04	Smt. Kalpana Gawde	Manager
05	Shri Imtaj Aga	Assistant Manager
Name of the Prospective Bidders & Representatives		
Sr. No.	Name of Firm/Company	Name of Representative
01	M/s TATA 1 MG	Shri Kuldeep Singh
02	M/s TATA 1 MG	Shri Neeraj Arora
03	M/s Earthnine Naturals	Shri Santosh Charan
04	M/s Apollo Pharmacy	Shri Nitin Patil
05	M/s Apollo Pharmacy	Smt. Shalini Gupta
06	M/s Pharma India	Shri Amit Dixit
07	M/s Mars Remedies	Shri Dinesh Gadhavi

